



## 22 WAYS TO DRESS YOUR HOUSE FOR SUCCESS

1. Un-cluttering makes every room look larger and neater. Remove or store things you don't need, to create a comfortable and inviting feeling. When in doubt, remember, throw it out, sell it or give it away.
2. Ensure the outside of your house is appealing by cutting and trimming the lawn and shrubs. Weed, water and pick up after your pets. Re-sod as needed, clean stains from driveways and sidewalks and remove any extra vehicles.
3. In the kitchen, clear extra appliances and accessories from the counters. Remove extra dishes from our cupboards and pack them away. Clear areas used for memos and children's (or grandchildren's) artwork.
4. Clean and organize your bathroom vanities, medicine cabinets, counters and linen closets. Pack and store all extra items.
5. Remove newspapers and old magazines from coffee and end tables. Remove and store any old furniture in need of repair and unhealthy plants and organize books on bookshelves.
6. Clear excess furniture from bedroom areas.
7. Go through your bodega to ensure that everything is picked up, stacked up and organized.
8. Cleaning makes your home easy to explore and gives the impression that it has been well cared for. Ensure every room smells as good as it looks, paying special attention to pet areas and bathrooms.
9. Wash windows inside and out. Hose down the exterior around the house.
10. Wipe the inside of all cupboards and polish cabinets. Thoroughly clean appliances inside and out.
11. Remove any stains, mold or damaged caulking around tubs, shower stalls and sinks as well as floor tiles and tiles on countertops. Clean and polish glass, mirrors and metal fixtures.
12. Have any carpets cleaned or at minimum, spot cleaned. Polish furniture and woodwork.
13. Clean and polish light fixtures
14. Ensure that drapes and blinds are clean and dust free. Clean and polish all floors.
15. Repairing eliminates potential objections before they arise. If you think something is too much trouble to fix, chances are someone else will too.
16. Repair or replace damaged window screens, glass or hardware. Repaint damaged trim areas around doors, windows and roof areas. Replace and repaint damaged fencing. Fix any roof leaks or salitre.
17. Repair leaky faucets. Replace defective light bulbs, broken electrical outlets and switch plates. Fill and paint any cracks in ceiling and walls. Check all appliances, hot water heater and laundry connections and repair as needed.
18. Neutralizing helps people visualize their own things in your house and picture themselves living there. Use neutral paint, décor and carpeting to create a home for any lifestyle.
19. Replace patterned shower curtains and towels with new ones in neutral colors.
20. Consider painting your bodega and garage/carport floors (if cement) in a neutral color. It will look newer and brighter this way.
21. Look through home decorating magazines for decorating ideas that can give your home that appealing edge. From fresh flowers to fresh smells, this is the finishing touch.
22. Lastly, identify jobs around the house that need to be done prior to showing your home. This should be a quick process, done daily, to make it easy for you and your family and ensure that your home is ready for SHOW TIME!